



Brian Gray

Partner, Corporate

Chair: Private Equity

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Toronto

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Bar Admission: Ontario, 2010

Areas of Expertise

Pension Fund Investments

Private Equity

Private Client

Capital Markets

Mergers and Acquisitions

Brian Gray is the chair of Osler's Private Equity practice, guiding private equity sponsors, portfolio companies, and strategic acquirers through high-stakes transactions across various industries. Specializing in private equity transactions, complex M&A and cross-border deals, Brian delivers practical, results-driven solutions that help clients invest in, build, and exit Canadian businesses. He is a "uniquely talented private equity lawyer in the Canadian markets who has great rapport with clients and leads teams effectively." (*Chambers Canada*).

Brian's expertise spans the full spectrum of private equity transactions, including leveraged buyouts, take-private deals, secondary market transactions, and strategic acquisitions. Brian's tailored guidance extends beyond deal-making to encompass securities law compliance, corporate governance, and other pivotal matters that drive business growth and ensure successful acquisitions and exits. For U.S. and international investors entering the Canadian market, Brian's cross-border experience is an invaluable asset. Likewise, he provides critical support to Canadian companies seeking to expand their reach abroad, helping them navigate the complexities of global markets with precision.

Brian is a highly skilled negotiator, relentless in securing optimal outcomes for his clients across a diverse array of industries, including technology, financial services, infrastructure, healthcare, manufacturing, automotive, retail, and mining. His industry knowledge enables him to quickly grasp complex business models, assess transaction risks, and craft deal structures that align seamlessly with his clients' strategic goals.

Awards and Recognition

- Recognized in Private Equity: Buyouts

—CHAMBERS CANADA

- Recognized in Mergers & Acquisitions

—CANADIAN LEGAL LEXPERT DIRECTORY

- Recognized as a Leading Lawyer Under 40 (2023)

—LEXPERT RISING STARS

- Recognized as a “Lawyer to Watch” in Finance and M&A (2024)

—LEXPERT SPECIAL EDITION

Credentials

Education

- Osgoode Hall Law School, J.D.
 - Schulich School of Business, M.B.A.
 - University of Western Ontario, B.A.
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Languages

- English
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Professional Affiliations

- Canadian Bar Association
- Ontario Bar Association
- Law Society of Ontario