



Michael Garbuz

Director, Client and Business Development

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Toronto

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Bar Admission: Ontario, 2017

Michael Garbuz is the Director, Client and Business Development, and leads strategic growth initiatives for Osler’s Corporate practice groups. He partners with practice leadership to translate market insight and strategic priorities into disciplined execution that strengthens client relationships and drives sustainable growth.

Michael brings experience at the intersection of management consulting and law. Prior to joining Osler, he was an Engagement Manager at McKinsey & Company in the Private Capital and Professional Services practices. In that role, he led strategy, commercial due diligence, and value creation engagements for global private equity funds and institutional investors. He also advised leading New York and global law firms, as well as in-house legal leaders, on long-term strategic plans, operating model priorities, and AI-enabled transformation. In his work at McKinsey, he served dozens of leading institutional clients across North America and internationally, working with C-suite executives, boards, and investment committees on complex strategic, operational, and transaction-related matters.

Michael began his career in legal and corporate roles, working on mergers and acquisitions, capital markets transactions, and general corporate matters at a large Canadian law firm and in-house. He later co-founded and led operating businesses, broadening his perspective on growth, execution, and partnership development. This combined legal, strategic, and operating background enables him to engage effectively with lawyers and clients on both commercial and institutional priorities.

At Osler, Michael develops and executes business development strategies across the Corporate groups, including practice strategy, key client programs, market positioning, and targeted growth initiatives. He works closely with partners to identify priority sectors, strengthen institutional relationships, and drive cross-practice collaboration in support of the firm’s long-term strategic objectives.

Credentials

Education

- University of Toronto, J.D.
- Western University, Honors Specialization Biological and Medical Sciences

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Languages

- English
- Hebrew

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Professional Affiliations

- Law Society of Ontario