



Savvas Kotsopoulos

Partner, Real Estate

Toronto

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Bar Admission: Ontario, 2003

Areas of Expertise

REITs

Seniors Living and Healthcare

Properties

Real Estate

Retail and Consumer Products

Municipal, Land Use Planning and Development

Commercial Real Estate

Savvas' expertise is in commercial real estate and includes all aspects of real property transactions, with a focus on acquisitions, dispositions, development, joint venture structuring, leasing and advising on legal issues facing owners and managers in connection with their operation and management of real estate portfolios.

He regularly advises institutional owners/developers, domestic and foreign "in bound" private investment groups and property/asset managers across a broad spectrum of real estate asset classes, most frequently on office, industrial, retail, multi-family, hotels, seniors housing and mixed-use developments. In addition to his transactional practice, Savvas is well-versed in commercial leasing and represents tenants and landlords in complex lease negotiations. Savvas has also developed a specialty in representing domestic and international retailers in connection with all aspects of establishing and undertaking their business in Canada.

Prior to joining Osler in 2021, Savvas led the Retail Group and Real Estate Transactions practices for several years at another leading Canadian national law firm.

Awards and Recognition

- **Chambers Canada: Canada's Leading Lawyers for Business:** Recognized in Retail (Band 1); Real Estate (Ontario)
- **The Canadian Legal Lexpert Directory:** Top Lawyers in Canada under 40 years old (2013) and recognized in Real Estate – Commercial Leasing; Real Estate – Property Development
- **Best Lawyers in Canada:** Recognized in Real Estate Law; Commercial Leasing Law
- **Who's Who Legal:** Recognized as one of the leading Canadian practitioners in the Hospitality sector in Canada

- **NAIOP Canadian “Investment Deal of the Year” (2018, 2021):** Recognized as part of the purchaser’s advisory group in two award-winning transactions.

Community Involvement

- Toronto Financial District Business Improvement Association, Board Member

Credentials

Education

- Osgoode Hall, York University, LL.B

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Languages

- English

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Professional Affiliations

- International Council of Shopping Centres (ICSC)
- National Association of Office and Industrial Properties (NAIOP)
- Hellenic-Canadian Board of Trade
- Ontario Bar Association